

SMALL BUSINESS

EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984

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September 11, 2014

Black Women-Owned Businesses Up by 258 Percent

By Jazelle Hunt

From the rubble of the Great Recession, women business owners are emerging victorious with record growth and economic impact. Even so, women entrepreneurs still face barriers to success.

Today, 30 percent of all American businesses have a woman at the helm. African American women in particular are a driving force, establishing their enterprises at six times the national average, according to a 2013 American Express OPEN report. Between 1997 and 2013, African American women-owned businesses grew by 258 percent and made \$226.8 billion in revenue. They employ 1.4 million people, which is more than the combined population of Atlanta, St. Louis and Miami.

Another study from the Global Initiative for Women's Entrepreneurial Research found that by 2009, women-owned businesses supplied 23 million jobs – or 16 percent of all jobs available at the time – with an economic impact of \$3 trillion. In terms of job growth, women owned businesses rank second only to publicly traded companies.



Continued on page 8 Committee Chair Maria Cantwell

Tourism Agreement between California and Mexico Promises Economic Benefits

Visit California today announced the new Memorandum of Understanding (MOU) with the Secretariat of Tourism of the United Mexican States Claudia Ruiz Massieu and Visit California Chairman Mike Rossi, also special advisor to California Governor Edmund G. Brown Jr., to recognize and increase the important tourism link between California and Mexico. Governor Brown witnessed the signing of the agreement as well as President of Mexico Enrique Peña Nieto during an official visit to Sacramento, Calif. on August 27. (See the photo below)

"This is an exciting win-win tourism partnership for both California and Mexico," said Visit California President and CEO Caroline Beteta.

"For California, Mexico is the largest source of international visitors, with 7.4 million visitors in 2013 contributing \$2.9 billion to California's economy. This is a smart partnership that will set us up for ongoing economic success."

The agreement calls on California and Mexico to develop tourism promotion incentives to increase travel between California and Mexico

California Governor Jerry Brown and President of Mexico Enrique Peña Nieto and Visit California President sign an MOU on the California-Mexico tourism economy. August 27, 2014



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Community Outreach

A Strong Education for a Strong Economy

By Albert Lin

In January, leaders in science, technology, education and math (STEM) gathered in our nation's capital for the Diplomatic Courier's "The World in 2050," a global summit addressing the future of jobs in these fields. Teach For America was among those leaders and, along with Diplomatic Courier, we considered our global STEM future.

We confronted a difficult reality: Not all nations are equally preparing their youth with the skills they'll need to compete in the 21st century. This poses a risk to our future—some economies will flourish while others flounder. Young Americans will be competing for fulfilling, stable jobs in STEM fields against a cadre of youth in China and India who may be better prepared to fill them. Globally, we must reconsider how we prepare future generations for their careers.

At the root of this issue are children and schools. When we talk about the "supply" of employees and "demand" of new jobs, we must remember that this isn't just an issue of economics—it's an issue of education. It's an issue of justice.

Our students can lead a future of great discovery, but here in America, we're not preparing them to do so. This is unacceptable. Our nation lagged in recent world rankings of science and math performance—our students came in below-

average in math at 26th in the world, compared to Shanghai's first place.

We have an incredible history of innovation behind us and we have a shot at an incredible future. But that future must include all our citizens—and it begins with all of our students. Every child—regardless of their economic circumstances, ethnicity or gender identity—deserves a strong STEM curriculum. Our prior generations didn't have this equality, and it's reflected in current professional statistics: just 3 percent of engineers today are African American and only 13 percent are female.

In our respective fields, we're both deeply troubled by these facts, because times aren't changing fast enough. In 11 states, not a single African-American student took the Advanced Placement computer science exam and, in eight states, not a single Latino student did, either. In two of those states, every single test-taker was male.

This isn't because Latinos, African-Americans and girls aren't interested in STEM. It's because they're not being afforded equal opportunities to engage with it.

In this country, we need more diverse, high-quality teachers to inspire future innovators. There must be a pipeline of talented science and math educators into struggling schools, and our country

■ Continued on page 10



Image credit by U.S. News

California State Senator Marty Block, a Democrat, speaking at a STEM Roundtable in the nation's capital Monday, said schools should blend arts and STEM education to best prepare students for careers after graduation.

Letter: Parents want ability to make school choices for their kids

The Iberville Parish School Board is suing the Louisiana Board of Elementary and Secondary Education because their monopoly on public education has been disturbed. Parents and students can now choose to attend an open-enrollment, tuition-free, public charter school instead of being assigned to a school based on their address.

And while the crux of the lawsuit is on technicalities of the funding mechanism for Type

2 charters, the real question at hand is: Should parents and students not only have the right to choose to attend a local public charter school, but should the money for public education follow that child? The response from parents across the state has been an overwhelming "yes."

Education is more than just a right; it is a pathway. It is well past time we empowered parents and students to take a road of their own choosing. Over the past year, we seem to spend

more time in courtrooms than in classrooms. Rather than chasing down dollars for students who they are no longer serving, school boards should be asking why are so many parents opting to send their kids elsewhere?

Stop litigating. Start educating. Parents want choice, and public charter schools provide that. The Iberville Parish School Board can better serve their constituents by joining the charter school movement in the fight to improve

public education than by fighting to keep their monopoly in place.

Caroline Roemer Shirley, executive director, Louisiana Association of Public Charter Schools New Orleans

Website: <http://theadvocate.com/news/opinion/10224977-123/letter-parents-want-ability-to>

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AWARDS

• CITY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur

• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

• 2014 Black History Month Award for Commitment and Service to the African American

Community

Minority Advocate

CALIFORNIA CERTIFICATIONS



• CPUC Clearing House

• San Francisco Human Rights Commission

MEMBERSHIP



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California Sub-Bid Request Ads

**San Leandro Contractors Are Encouraged to Respond
Cannon Constructors Requests Sub Bids on All Trades
from Qualified Subcontractors for:**

Cornerstone Family Housing
1460 San Leandro Blvd. San Leandro, CA
Description: New Construction of 115 unit Residential Building.
Please note, this is a **California prevailing wage** project.
BID DATE: September 22, 2014 @ 4:00 pm

Trades Requested (but not limited to) Sub bids for: SURVEYING, DEMOLITION, EARTHWORK, UNDERGROUND UTILITIES, EROSION CONTROL, ASPHALT PAVING, STRIPING, SITE CONCRETE, LANDSCAPING & IRRIGATION, BUILDING CONCRETE, REINFORCING MASONRY, STRUCTURAL & MISC. STEEL, CARPENTRY, INSULATION, ROOFING, WATERPROOFING, SHEET METAL, ARCHITECTURAL METAL, DOORS, FRAMES & HARDWARE, GLASS & GLAZING, TILING, LATH & PLASTER, DRYWALL, ACOUSTICAL CEILINGS, FLOORING, PAINTING & WALL COVERING, SIGNAGE, TOILET ACCESSORIES, FIRE EXTINGUISHERS, PLUMBING, HVAC, ELECTRICAL

Interested bidders only, please contact **Mia Lee** at (415) 546-5500 x239 or email mlee@cannongroup.com with "Cornerstone" + your trade in the subject line.

ISEC

Invitation to Bid

ESC - Kings - Sacramento, California

ISEC, Inc. is bidding as a Prime Trades Contractor for the following Bid Packages:

Bid Package: 24A/24B/24C

05 7000 – Ornamental Railings & Metal Fabrications
05 5200 – Hand Rails & Railings
05 7000 – Ornamental

Bid Package: 34

101560 – Toilet Compartments
101565 – Stainless steel Toilet Compartments
108100 – Toilet and Building Accessories

Bid Package: 25A, 25B, 25C, 25D, 25E

06 6200 – Finish Carpentry
06 2100 – Reclaimed Wood
06 4000 – Custom Casework

Bid Package: 35

105000 – Metal Lockers

BIDS ARE DUE: SEPTEMBER 15TH, 2014 - 2:00 PM (CST)

Please indicate **WBE, SBE, DBE, SDVOB, VOSB**

Contact: **Erik Herrling**, Preconstruction Services Manager

EHerrling@isecinc.com

P: 510-490-1333



Project Name: Alice Griffith Block 2 & 4-Piles Only
Location: San Francisco, California
Bid Date: October 6, 2014 @2:00 PM

Nibbi Brothers has been selected as the General Contractor for the Alice Griffith Block 2 & 4 housing project in San Francisco, CA. We are in receipt of the Foundation Plan Check Set and are currently requesting bid proposals from qualified subcontractors and suppliers including those certified with the Office of Community Investment and Infrastructure (OCII)/Successor to SFRA for Piles Only. OCII has established a subcontracting participation goal for this project at 50% SBE/LBE goal with first consideration for San Francisco-based MBEs, WBEs and SBEs. This project is a 5-story residential development consisting of (4) levels of Type VA residential structure above a (1) level Type IA ground floor podium structure with covered parking at grade & residential units both at grade and above the podium arranged around an open courtyard. Block 4 is a separate 3 level Type VB structure adjacent to the main building & connected at grade.

To be added to Nibbi's new bidding software, Building Connected, in order to access/download documents and provide a bid to Nibbi electronically online, please email Kristin Medwick in the Precon & Estimating Department, kristinm@nibbi.com.

Bid proposals shall be submitted no later than 2:00 PM on Monday, October 6, 2014 on-line via BuildingConnected.com, or faxed to (415) 241-2951.

For specific questions regarding this project, please email Logan Daniels, Precon PM, logand@nibbi.com.

**Candlestick Point in San Francisco
Opportunity to Perform CANDLESTICK CP-01
INFRASTRUCTURE IMPROVEMENTS during the
development of CANDLESTICK POINT
in San Francisco.**

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform **CANDLESTICK CP-01 INFRASTRUCTURE IMPROVEMENTS** services for Candlestick Point Redevelopment.

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=8485>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

August 27, 2014 @ 10:00 AM

Hunters Point Shipyard

101 Horne Avenue

San Francisco, California 94124

LENNAR URBAN

One Sansome Street, Suite 3200

San Francisco, CA 94104

**Proposals must be submitted by
September 18, 2014 @ 4:00 PM (PST).**



Construction Industry Missing Key Tool: Skilled Workers

It's a beautiful day and Jeremy Smith, the business manager for a school district in northern Wyoming, is showing off the new Tongue River Elementary School — or at least the plot of land where the school should be.

"What you're going to see when you get up here a little bit closer is you are going to just see pasture," Smith says.

The school was supposed to be under construction by now, but last month state officials said they didn't have the money.

The district sought to keep costs down by borrowing the design for its new school from one that had been built last year in a nearby town.

"[That school] was built for about \$211 a square foot," Smith says. "When we opened bids on the same school it was [\$280]."

In other words, the new Tongue River would cost 33 percent more than the same school design did last year, just 30 miles away.

It's a problem of supply and demand: There is a massive construction boom right now but construction workers are few and far between.

Largely fueled by the energy industry, tens of billions of dollars of development is in the works along the Gulf Coast and in the Midwest. This year there is almost as much construction work in

energy boom states like Wyoming as there was in 2008.

But back then, there were about 6 million Americans working in commercial construction. Now, there are only about 4.5 million.

With roughly 20 percent fewer skilled workers in the construction industry, trade apprenticeships for young people are helping to ease the shortage. But it may be too little, too late.

Ron Kaiser, the vice president of Mike's Electric, one of the contractors that bid high on the new school, says he sees this play out on a daily basis.

"Usually there's people waiting and willing to come to work," Kaiser says. "I've been with the business since '99, and it's the worst I've seen."

He says he's had to raise benefits to attract enough workers.

"What's really strange, you go into an interview and they're actually interviewing you instead of you interviewing them," Kaiser says.

Mike Glavin, a senior manager with the Associated Builders and Contractors, an industry trade association, says that after construction took a nosedive six years ago a lot of skilled workers left the business, and they haven't come back. Many of the workers that did stay were older, and now they're starting to think about retirement.



After laying off roughly 2 million workers during the recession, the construction industry may not have enough crews to keep up with demand for building projects. Brennan Linsley/AP

"If you're a very highly skilled welder you can pretty much write your own ticket," Glavin says.

But he says this has contractors concerned about the future. "Five to 10 years from now ... the folks

that they have are going to be leaving the industry, and they don't necessarily see a replacement for those folks."

California Sub-Bid Request Ads

Requesting Sub-bids from Qualified SBE/DVBE/MBE/WBE/OBE Subcontractors/Vendors for:
Los Angeles Department of Water & Power
Request for Proposal No. 597
FURNISHING AND DELIVERING TRANSFORMERS, OVERHEAD, AND PADMOUNT, SINGLE-PHASE
Bid Deadline: September 18th, 2014

Subcontracting Opportunities include: Shipping and Trucking

WENCO, LLC, is hereby looking for qualified SBE/DVBE/MBE/WBE/OBE shipping and trucking companies for transportation of overhead and padmount single-phase transformers and delivery to LADWP in Los Angeles, CA.

For information on the availability of plans and specifications and the bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please visit www.ladwp.com/ersp or www.labavn.org

The responsive successful company to this RFQ will be required to demonstrate experience and technical qualifications regarding work in electric utility environment. All proposals must be submitted no later than September 18th, 2014 to the following address. For further information please contact:

WENCO, LLC
 Mr. Frederick Melikian
 P.O. Box 157, Montrose, CA 91021
 Phone: 818-538-6189 • corporate@wengocgroup.com

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS
 AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Circle Drive over Virginia Road
County of Los Angeles, Department of Public Works, Project ID RDC0015569
Bid Date: September 30, 2014 at 11:00am

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (6% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Traffic Control, Temporary Railing (Type K), Shoring with Open Excavations, Clear And Grub, Office Facilities, Tree Removal, Bridge Removal, Temporary Shoring, Structure Excavation, Structure Backfill, Structure Concrete, Concrete Barrier, Rebar, Joint Seal, Prestressing CIP Concrete, CIDH, Picket Railing, Cable Railing, Chain Link Fence, Crushed Misc. Base, AC Pavement, Sidewalk Concrete, Concrete Retaining Wall, Curb and Gutter, Parkway Drain, Concrete Collar, Sewer Line Encasement, Landscaping, Irrigation System, Aesthetic Treatment, Rectangular Concrete Panel, Decorative Foam Elements, Concrete Logo, Stone Veneer Facing, Soffit Lighting, Street Light, Construction/Equipment Rentals, Trucking, etc.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Los Angeles County Department of Public Works website, <http://dpw.lacounty.gov/general/contracts/opportunities/>.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C.C. Myers, Inc.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS
 AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 50 - Widening Natoma OH Bridge Project
Sacramento County, Caltrans Project No. 03-4F0704, Bid Date: September 24th, 2014 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (11% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Striping and Markers, Barricades, Channelizers, Portable Changeable Message Signs, K-Rail, SWPPP, Temp Erosion Control Blanket, Temporary Cover, Temporary Fiber Roll, Temporary Silt Fence, Street Sweeping, Temporary Concrete Washout, Asbestos Compliance Plan, Temporary Fence, Abandon Culvert, Remove Fence/Guardrail, Remove Roadside Sign, Remove Culvert, Cold Plane Asphalt Concrete Pavement, Refinish Bridge Deck, Bridge Removal, Roadway Excavation, Shoulder Backing, Structure Excavation, Structure Backfill, Imported Borrow, Wood Mulch, Landscaping, Erosion Control, Class 2 Aggregate Base, Hot Mix Asphalt, Tack Coat, Steel Pile, Structural Concrete, Minor Concrete, Drill and Bond Dowel, Rebar, Joint Seal, Aluminum Sign, Rock Slope Protection, Bridge Deck Drainage System, Delineator, Object Marker, Vegetation Control, Concrete Barrier, Stripe and Markers, Signal And Lighting, Ramp Metering System, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C.C. Myers, Inc.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

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Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS
 AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 74 - Hurkey Creek Bridge Project
Riverside County, Caltrans Project No. 08-383504, Bid Date: September 17th, 2014 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (8% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Striping and Markers, Channelizers, Portable Changeable Message Signs, K-Rail, SWPPP, Temp Soil Binder, Temp Fiber Roll, Temp Concrete Washout, Temp Fence, Remove Guardrail, Remove Roadside Sign, Cold Plane Asphalt Concrete Pavement, Bridge Removal, Clear and Grub, Structure Excavation, Structure Backfill, Fiber Rolls, Hydroseed, Class 2 Aggregate Base, Hot Mix Asphalt, Tack Coat, Structural Concrete, Precast Prestressed Concrete Slab, Joint Seal, Rebar, Aluminum Sign, Roadside Sign, Prep and Stain Concrete, Rock Slope Protection, Delineator, Vegetation Control, Concrete Barrier, Marker, Guardrail System, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C.C. Myers, Inc.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

DeSilva Gates Construction, L.P. is soliciting
 for SBEs for the following project:

Candlestick Point Redevelopment Project
Sub-Phase CP-01
(Infrastructure Improvements and Automated
Waste Collection System)
City and County of San Francisco, California

OWNER: CP Development Company, LP
 c/o Lennar Urban
 1 Sansome Street, Suite 3200,
 San Francisco, CA 94104

BID DATE: September 25, 2014 @ 4:00 P.M.

We hereby encourage responsible participation of Small and Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

CELLULAR CONCRETE, CLEARING AND GRUBBING/DEMOLITION, ELECTRICAL, EROSION CONTROL, FABRIC, FENCING, JOINT TRENCH, IRRIGATION, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, PCC PAVING, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard
 P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
Estimator: Garry Day
 Website: www.desilvagates.com
 An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for
 DBEs for the following project:

CALTRANS ROUTE 50 -
CONSTRUCTION ON STATE HIGHWAY IN
SACRAMENTO COUNTY AT NATOMA OVERHEAD,
Contract No. 03-4F0704,
Federal Aid Project ACNH-P050(135)

OWNER: STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidders' Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: September 24, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, BRIDGE, CONSTRUCTION AREA SIGN, ELECTRICAL, EROSION CONTROL, FENCING, GUARDRAILING, LANDSCAPING, LEAD COMPLIANCE PLAN, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, DELINEATOR & MARKERS, STRIPING, TEMPORARY EROSION CONTROL, UNDERGROUND & ROCK SLOPE PROTECTION, VEGETATION CONTROL, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard
 P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
 Website: www.desilvagates.com
 An Equal Opportunity Employer

California Sub-Bid Request Ads

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Sacramento County at Natoma Overhead

Contract No. 03-4F0704

Federal Aid Project No. ACNH-P050(135)

Engineer Estimate: \$5,700,000 - 260 Working Days

Goal: DBE 11%

Bids: September 24, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Electrical Material, Construction Area Signs, Traffic Control, Cold Plane, Demolition/Bridge Removal, Landscaping, Hydroseeding, Erosion Control, Irrigation, AC Dike, Grinding, Pile Driving, Joint Seal, Reinforcing Steel, Signs Roadside, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, MBGR, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Ramp Metering Systems, SWPPP Planning, Water Truck, Sweeper, Hazardous Substance Removal, & Trucker.

Scope of Work: Widen structure, extend weave lane, and add ramp metering

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Dave Czech 925-606-2400 david.czech@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Alameda County in Ashland From 0.1 Mile East of 164th Ave.

Undercrossing to 0.2 Mile West of 164th Ave. Undercrossing

Contract No. 04-1SS044

Federal Aid Project No. ACNHPI-580-1(063)E

Engineer Estimate: \$1,210,000 - 140 Working Days

Goal: DBE 14%

Bids: September 17, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Construction Area Signs, Clear & Grub, Landscaping, Hydroseeding, Erosion Control, AC Dike, CIDH Piles, Reinforcing Steel, Signs Roadside, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, MBGR, Metal Railing, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, SWPPP Planning, Water Truck, Sweeper, Painting Structures, Commercial Electrical.

Scope of Work: Construct soldier pile wall & repair concrete pavement and shoulder.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Dan Schultz 925-606-2400 dan.schultz@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

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REQUEST FOR QUALIFICATIONS

16th St. and Owens St.,

(Mission Bay Block 40), San Francisco, CA

Group A Trades:

1A- Design-Build Mechanical

2A- Design-Build Electrical/Fire Alarm

3A- Design-Build Plumbing

4A- Design-Build Fire Sprinklers

5A - Design-Build Elevators

Seeking Prime Contractors and Small Business Enterprises (SBE), including local (LBE), women (WBE) and minority (MBE) enterprises.

Informational Meeting:

9:00AM on September 17, 2014

at 290 Channel Street, San Francisco

RFQ Deadlines:

Completed Prequalification form

due September 19, 2014

Project Description: New Class A multi-story office complex of 650,000 Gross Square Feet over a 300,000 SF parking podium with associated site and infrastructure work.

Contact: Leticia Avalos

for RFQ documents at either

415-912-3224 | avalosl@hdcco.com

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CONSTRUCTION COMPANY

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Cost of Bay Bridge Demolition Rises Amid Complication

No one ever said it would be easy to tear down a 78-year-old bridge spanning halfway across San Francisco Bay.

Ten months after workers began dismantling the old eastern span of the Bay Bridge, drivers crossing the gleaming new bridge are rewarded with spectacular bay views where the steel truss structure once blocked their sightlines. But project costs for the painstaking demolition are rising amid construction, permitting and environmental uncertainties.

The massive project was six months behind schedule before it even began, thanks to resources reallocated to its \$6.4 billion newer sister to make sure the new span opened in time for Labor Day last year. Bridge operators pumped in \$12.7 million extra for the demolition to make up for lost time and get it back on schedule for a 2018 or sooner completion.

And then there are the birds.

Hundreds of cormorants have refused to leave their hangout spots under the old bridge, threatening to cause expensive delays.

Despite those problems, bridge operators said the project is back on schedule, and they are working hard on measures to hold down the new \$271 million estimated cost of demolishing the 2.2 mile-long span. By the time they are finished, crews will have removed more than 58,000 tons of steel and 245,000 tons of concrete.

"Things are going well overall," said John Goodwin, a spokesman for the Bay Area Toll Authority, collector of bridge tolls to finance the project. "But there are definitely some challenges and uncertainties in taking apart a bridge piece by piece in a bay environment."

For every potential savings another potential costly delay pops up.

Big bucks might be saved if five of the bridge foundation piers can be left in place and turned

into public recreation piers, a plan environmental regulators must approve.

But some \$17.4 million in delays could occur if the birds are still there in the next breeding season -- typically February through August -- when disturbing them is not allowed, Caltrans risk managers reported last month.

In the meantime motorists, and cyclists and walkers on the bridge trail, are enjoying views of Oakland, the estuary and the port's seldom-seen harbors through an 850-foot-wide gap opened up by the removal of part of the cantilever section, the tallest part of the old span. Another view gap next to Yerba Buena Island is also growing bigger by the day.

"This view is going to become more spectacular as the opening continues to widen," Goodwin said. "Remember, people driving east-bound over the old span were effectively looking through a steel cage for decades."

While drivers can only catch snatches of the view while whizzing by, bicyclists and pedestrians on the new elevated trail can stop and linger.

And that trail will expand in time. It extends two-thirds of the way from Oakland to Yerba Buena Island and cannot be completed until a portion of the old bridge is removed. That was originally scheduled to happen by year's end, but that date has slipped to summer 2015.

The entire demolition is still expected to finish in three to four years, said Leah Robinson-Leach, a Caltrans spokeswoman.

Predicting a precise completion date is difficult because the work will be done under three contracts, two of which are yet to be awarded, officials said.

Similarly, the demolition budget is a moving target. Construction estimates started at \$46 million in 1997, hit \$240 million in 2005, before rising again to \$246.5 million earlier this



Chronicle / Vince Ma

800 or so double-crested cormorants - a state-protected "species of special concern" - that have enjoyed migratory squatter rights on the bridge since they moved here from Alaska, Mexico and Nova Scotia in 1984.

- Your advertisement in the SBE is sent to the contractors, professional and business service businesses you want to reach.
- SBE daily and weekly circulation reaches over 30,000 construction, commodity, professional and business service businesses.
- SBE's B2B database has the largest central circulation database of certified DBE/SBE/WBE/DVBEs

SMALL BUSINESS EXCHANGE

California Sub-Bid Request Ads

SKANSKA

Fairway Drive Grade Separation Project
City of Industry, CA
Alameda Corridor East (ACE) Construction Authority
ACE Contract/IFB No.: 1401 State Project No. TCIF 6303(041)
SBE Goal: 6%
Bid Date: October 1, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified SBE companies for this project. All interested subcontractors, please indicate all lower tier SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the ACE website: <http://www.theaceproject.org/contract.php>

Quotes requested for contractors, suppliers and service providers include, but are not limited to: SWPPP, Street Sweeping, Fencing, Construction Area Signs, Traffic Control Sys., Portable Delineator, Temp. Pavement Marking & Traffic Stripe, Portable Changeable Message Signs, Temp. Crash Cushion Module, Roadside Signs, Cold Plane Asphalt Concrete Pavement, Concrete Barrier, Clearing & Grubbing, Roadway Excavation, Structure Excavation (Bridge & Retaining Wall), Structure Backfill, Fiber Rolls, Class 2 Aggregate Base, Hot Mix Asphalt, Tack Coat, Concrete Pavement, Seal Pavement Joint, Develop Water Supply, Furnish & Drive Steel Pile, CIDH Concrete Piling, Structural Concrete (Bridge, Retaining Wall, Box Culvert) Minor Concrete, Joint Seal, Bar Reinforcing Steel (Bridge, Retaining Wall), Relocate Sign Structure, RCP, Misc. Metals, Misc. Iron & Steel, Paint Traffic Stripe, Pavement Marker, Signal Lighting, Ramp Metering System, Landscape & Irr., Survey, Track Install & Remove, Water & Sewer Line, Lime Treated Sub Base, Lean Concrete Base, Masonry, Pump Station, Jack & Bore, Tubular Railing, Waterproofing.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

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 Email: bids.socal@skanska.com

SKANSKA

Replace Genesee Ave. Bridge at Route 5
Caltrans District 11
Contract No.: 11-022304
DBE Goal: 10%
Bid Date: October 9, 2014 – 2:00 PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested from Subcontractors, Suppliers and Service Providers include, but are not limited to: Job Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Type III Barricade, Fencing, Temporary Pavement Marking, Temporary Traffic Stripe, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Plane Asphalt Pavement, Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Rock Blanket, Soil Nail, Erosion Control, Fiber Rolls, Class 2 Aggregate Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joint, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Structure Concrete (Box Culvert), Minor Concrete, Shotcrete, Treat Bridge Deck, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish & Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Roadside Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Rock Slope Protection, Slope Paving, Rock Slope Protection Fabric, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence, Pipe Handrail, Cable Railing, Transition Railing, Terminal System, Crash Cushion, Concrete Barrier, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Signal & Lighting, Lighting & Sign Illumination, Electric Service (Irrigation) Closed Circuit TV System, Ramp Metering System, Slope Inclinometer, Landscape and Irrigation, Dust Palliative, Ground Anchor, Rock Staining, and Water Line.

Subcontractor scope (incl. any conditions or exceptions) is requested 3 days prior to bid deadline to allow for proper evaluation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

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 Email: bids.socal@skanska.com

Evans Brothers Inc. (EBI) is requesting bids from qualified Small Business Enterprise Subcontractors and Suppliers for the following project:

Candlestick Stadium Demolition & Abatement

OWNER: Lennar Urban

BIDS Due to the Owner: 9/23/14 @ 4:00 PM

Subcontractor/Supplier Bids due to EBI: 9/19/14 @ 5:00 PM

We hereby encourage responsible participation of Small Business Enterprises (SBEs) in the zip codes 94124, 94107, and 94134, San Francisco based SBEs and Non-San Francisco Based SBEs, and solicit their subcontractor and/or supplier quotation for the following type of work including, but not limited to:

ABATEMENT, STREET SWEEPING, WATER TRUCKS, SWPPP PLAN AND AMENDMENTS, SWPPP MONITORING AND TESTING, EROSION CONTROL INSTALLATION, MAINTENANCE AND REMOVAL, EROSION CONTROL MATERIALS, HYDROSEEDING, DEMOLITION, CONCRETE CRUSHING, GRADING, PAVING, UNDERGROUND, ELECTRICAL, CONCRETE, TRAFFIC CONTROL, TRAFFIC CONTROL DESIGN PLANS, TRAFFIC CONTROL MATERIALS, QUALITY CONTROL, SURVEY, AIR MONITORING, DUST MONITORING, VIBRATION MONITORING, PRE AN POST PHOTOGRAPHIC AND VIDEO SURVEYS, FACILITY MAINTENANCE/OPERATION RUNNING, DEWATERING, SHORING, FENCE, EQUIPMENT RENTAL, ENGINEERING, AND SECURITY SERVICES.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Subcontractor's Surety Company will have to be approved by Evans Brothers Inc. prior to the issuance of a subcontract. Subcontractors must possess current insurance and worker's compensation coverage meeting Evans Brothers Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, or if you require additional information regarding the project. Evans Brothers Inc is willing to break down items of work into economically smaller segments to encourage SBE participation. Plans and specifications are available for review in our office and from the Owner.



EVANS BROTHERS INC.

7589 NATIONAL DRIVE • LIVERMORE, CA 94550-8803
 CONT. LIC. 443018

Phone 925.443.0225 Fax: 925.443.0229

Estimator: Wil Evans

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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Alameda County in San Leandro at Benedict Drive Off-Ramp

Contract No. 04-268604

Federal Aid Project No. ACNHI-580-1(059)E

Engineer Estimate: \$1,850,000 - 180 Working Days

Goal: DBE 13%

Bids: September 24, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Landscaping, Hydroseeding, Erosion Control, Irrigation, AC Dike, CIDH Piles, Reinforcing Steel, Signs Roadside, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, MBGR, Metal Railing, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, SWPPP Planning, Water Truck, Sweeper, Painting Structures, Commercial Electrical.

Scope of Work: Construct retaining wall, planting, and modify lighting.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Dan Schultz 925-606-2400 dan.schultz@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

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From Battleground to Business

With a stop at White House...for a little "TAP" along the way

By Patrick Mingey

Over 150 soldiers and marines were the first group to experience the BOOTS to BUSINESS REBOOT at the Eisenhower Executive Office Building adjacent to the White House. Although the President didn't make an appearance (apparently he had other business to attend to) he did send representatives from his Council of Economic Advisors. Maria Contreras-Sweet, Administrator of the Small Business Administration (SBA) delivered the keynote and a variety of small business experts provided quality presentations and advice for small business opportunities, including franchising.

The BOOTS to BUSINESS REBOOT has now been presented to Veterans in other major cities across the nation. So what is this TAP? It stands for Transitional Assistance Program which is made available to service members who are making the transition to civilian life. Now Veterans who already have gone through TAP can still choose the TAP entrepreneurial track and get access to BOOTS to BUSINESS REBOOT and many other small business resources. For instance, the REBOOT is administered by SBA so its networks of SCORE mentors and Small Business Development Center professions are made available. Veterans also have



access to Veteran Business Outreach Centers to hone their business plans and network in local/regional markets. The Veterans Administration also offers an Entrepreneurial Portal with a section on Franchising that has special services just for Veterans. Although the Veterans were encouraged to find the right business idea, it was noted that first you have to know "WHO YOU ARE" "because without a passion for your idea it could be experience rough waters ahead.

If the idea is a franchise concept, Veterans were advised they should drill down on five key aspects before they purchase:

1) Product or Service:

- Is this something you would buy and be passionate about selling?
- Would you offer it to family and friends proudly?

2) Profitability:

- Don't just accept the franchisor's dream presentation! Look at their past performance and actually call several franchisees to verify that they're making money.
- Do their newer units cost more than ones built during the most recent growth spurt, and, if so, how long does it take to get your money back at your cost of investment?

3. Culture:

- How does the franchisor treat the franchisee?
- Is the franchisee just a cog in a big system or is he/she treated as a real and equal partner?
- Is it a team approach?

4. Depth of Support:

- Are you confident that their back office operations are sufficient now and can grow to support an expanding franchise system?
- Are support plans current reality rather prospective ideas?

5. Leadership:

- What is their vision?
- Do they really know their own competition and how they plan to be the ongoing force in their marketplace?

Veterans like all other entrepreneurs must delve into these questions before making their final decision to act on purchasing any franchise.

Veterans Business Services will be presenting on franchising at the BOOTS to BUSINESS in Annapolis, Maryland on September 3rd. For more about BOOTS to BUSINESS REBOOT go to www.boots2businessreboot.org.

Source: 2012 Veterans Business Services

Why Hiring Veterans Is Good for Business and for America

It's time for a more concerted effort to address the challenges faced by returning vets.

By Howard Schult

America's wartime heroes and their families need our help. That's what I thought recently when I sat down with a 20-years-plus military veteran who won more than 30 medals during a dozen combat deployments serving his country. Behind a powerful physical presence is a father, husband, leader and buddy who is struggling with the inevitable re-entry into civilian America.

Now, his family's sacrifice continues. He suffers from post-traumatic stress disorder, is adjusting to life at home and still hasn't found work, despite the discipline, leadership and adaptive learning skills he acquired from military service.

There are thousands of combat veterans just like him among the 2.5 million 9/11-era veterans who are facing a range of trying challenges as they make the transition to civilian life. In fact, over the next five years, another one million servicemen and women will return to civilian life as our military drawdown intensifies.

If we assume that the government has a clear strategy for the social, emotional and economic integration of these vets, we'd be wrong. We're not ready for them. While there are effective programs in place, together they make up a patchwork that's simply too small and fractured.

It's time for the rest of us to get personal about the aftermath of war. If you were among the many who may have opposed the wars but supported the troops, this is your chance to step up.

A few years ago, my wife, Sheri, and I began a journey to learn more about our all-volunteer military. We've visited the U.S. Military Academy at West Point. We've had a number of conversations with former Defense Secretary Robert Gates, who is on the Starbucks SBUX 0.00% board of directors. And we have spent time with distinguished retired military leaders, veterans and active-duty service members, all of whom have sparked our conscience about our personal responsibility.

Here's what Sheri and I have learned so far: The experience, discipline and mission focus of



Veterans attending a job fair.

Continued on page 16

Small Businesses Celebrate Economic Investment in California

168 Small/Disadvantaged
Businesses
are committed to work on High-Speed
Rail Statewide

California has a lot to be proud of when it comes to economic recovery. State lawmakers just approved a budget with a surplus and small businesses have played a major role in that comeback. Many small businesses and the Authority were on hand on June 16 when California celebrated Small Business Day in Sacramento.

Authority Small Business Advocate Robert Padilla and Information Officer Karen Massie staffed an exhibit booth where they distributed information and networked with dozens of people who wanted to know more about high-speed rail, the Authority's Small Business Program and how their company can participate in the project.

As of June, 168 small businesses are committed to work on the project statewide and of those firms, 26 are certified as Disabled Veteran Business Enterprises (DVBE).

"This comes at a time when many small businesses, especially those owned by disabled veterans, are still struggling to recover from the recent recession," explained Padilla. "Getting a



Former football star and Heisman Trophy winner **Johnny Rodgers** strikes a pose with Information Officer **Karen Massie**. Rodgers was in Sacramento for California Small Business Day, a statewide celebration that honors small businesses.

contract with high-speed rail enables these firms to get enough money to put people to work and put food on their tables."

Of course, the highlight of the day was the Small Business Day luncheon where California Assembly and Senate members announced who they selected as the Small Business of the Year

from their legislative districts. Among the firms and owners being honored – The Sacramento River Cats baseball team, India House Restaurant in Folsom, and two Fresno firms, A to Z Insurance and Sam's Italian Deli.

As we ramp up heavy construction on the nation's first high-speed rail project, the Authority

expects the number of small businesses participating in high-speed rail to grow. Several firms are currently bidding on upcoming high-speed rail contracts. The results will improve the lot of many small businesses and help keep California's economic engine chugging along.

Source: California High-Speed Rail Authority



Small business owners and representatives who attended the California Small Business Day celebration stopped by the Authority's exhibit booth to ask about upcoming business opportunities on high-speed rail projects. Left to right: **Paul Pendergast**, Pendergast Consulting Group Owner; **Jana Sastaad**, Pendergast Consulting Group; Authority Small Business Advocate **Robert Padilla**, and **Eric Goforth**, Golden Gate Business Association, President.

Black Women-Owned Businesses Up by 258 Percent

Continued from page 1

But available data suggests there is much more unearched potential.

"While women-owned businesses are the fastest-growing segment of businesses, and many succeed, women must overcome barriers that their male competitors do not face," a report from the U.S. Senate Committee on Small Business and Entrepreneurship state. The committee held a hearing recently at which it released the report and discuss its findings. "In the area of capital, studies find that women do not get sufficient access to loans and venture capital."

Some of turned rampant unemployment into an opportunity.

In 2002, Karen Lawrence was laid off in the post-9/11 recession. Tired of fighting to get back into the corporate world, she channeled her event management skills into a startup. Using her savings and severance package, she launched It's My Affair, LLC.

"It wasn't enough. But I started small," Lawrence says. "Getting people to take you seriously as a business owner, especially when you're small, is the hardest part."

Despite excelling with the opportunities given, women entrepreneurs still face obstacles echoing from decades of codified sexism. Chief among these obstacles is access to capital. For example, a study from the Ewing Marion Kaufman Foundation found that women receive 80 percent less capital than men for first-year financing.

The Senate committee report also points out that women-owned small businesses (WOSBs) represent 30 percent of all small businesses, but only

17 percent of U.S. Small Business Administration loans went to women entrepreneurs. And this may be their best opportunity to access funds; the SBA says women are three to five times more likely to be approved for an SBA loan than for a conventional loan.

Government contracts offer another example of WOSBs' restricted access to lucrative opportunities.

Federal contracting opportunities amount to approximately \$500 billion worth of business. Sometimes, small businesses are able to get a shot at this money by providing services to government agencies through sole source authority. This authority lets federal entities bypass the bidding or application process and award contracts that pay up to \$6.5 million for manufacturing, or \$4 million for other industries, to one business. Currently, 15 percent of small business awards are granted to disadvantaged businesses using this authority.

The WOSB Procurement Program was established in 2000 to help federal agencies funnel contracts to WOSBs/economically-disadvantaged WOSBs. Of seven similar procurement programs for disadvantaged businesses, the WOSB Procurement Program is the only one that does not have sole source authority. Even if they have the capacity to handle these big-money contracts alone, WOSBs can only subcontract on them, thus splitting the earnings with other firms.

"It's very hard to compete when you have to compete with large corporations and firms that have already done business with the government. I don't think they look at small business owners," Lawrence says of her experience with federal contracting.

The goal of the WOSB Procurement Program was to have 5 percent of all federal contract dollars awarded to WOSBs. The federal government has never hit this goal. It came closest in 2012, thanks to a boost from the Department of Housing and Urban Development, which awarded 14.65 percent of its contracts to women owned businesses.

Even without sole source authority, the process of working with the federal government is a complex one, Lawrence says.

"There are so many rules and regulations they have to abide by, it creates a barrier for women and some minorities," she said. After many attempts, she finally landed her first federal contract last year. "It was a learning curve, even with [free, SBA-sponsored] classes. If you're not awarded a contract, follow up and find out why.... that helped me correct what I was doing."

Despite the obstacles, women entrepreneurship will likely continue to grow, especially if proposed interventions come to pass. For starters, an amendment to grant sole source authority to the WOSB Procurement Program is neatly tucked into the National Defense Authorization Act of 2015, which has been passed in the House and is moving its way through the Senate.

The Senate committee also finds that the SBA Microloan and Intermediary Lending Programs are "well-suited to target women owned borrowers," though they need to be modernized through Congressional action.

On the unconventional side, the explosion of crowdfunding – using social networks and websites to seek donations to raise capital for projects – has been particularly useful for women. Because it is such a new phenomenon, the law is

still catching up. Most recently, the Jumpstart Our Business Startups (JOBS) Act of 2012 established some regulations.

The Committee report explains, "When fully implemented, the JOBS Act through crowdfunding has the potential to greatly expand the investor base and allow women-owned companies to appeal to a wider investor audience, such as other women investors."

Data suggests that the Millennial generation, defined as those born between the mid 1980s and early 2000s, is particularly attuned to entrepreneurship. A Kaufman Foundation study found that 54 percent of young people are interested in starting a business or have done so already, and that the rate is "notably higher—10 to 11 percent" for young adults of color.

Lawrence advises aspiring entrepreneurs to become experts on the market they're entering, make connections, and take advantage of resources such as a local SBA office, Women's Business Center, or nonprofit/state-sponsored classes. She says learning how to properly present your business for federal contracts is a skill all its own.

"It takes a lot of research to figure out what's available to you. The SBA has done a good job in the past with helping find out what's available," she says, adding that repeated engagement with these resources yields best results. "The information is out there, but you have to find it."

Website: <http://www.blackpressusa.com>

Source: BlackPressUsa

Lean In or Lean Together

Across The Country, Fast-Food Workers Rally For \$15-An-Hour Pay

by Allison Aubrey

Fast-food workers in cities across the country, from Los Angeles to Chicago to Hartford, Conn., rallied for higher wages during a day of demonstrations Thursday.

Union organizers, backed by the Service Employees International Union, are building a campaign for \$15-an-hour pay.

At the corner of 87th Street and South Wabash in Chicago, an intersection that has a McDonald's on one corner and a Burger King on the other, workers chanted "\$15 an hour" or sang "We Shall Not Be Moved" as they blocked traffic.

"We took over the whole street," said Jessica Davis, 26, a McDonald's employee who lives in the Chicago area. "It was empowering."

By early afternoon, the police had handcuffed and arrested an estimated 30 demonstrators. Similar scenes played out in other cities: In Kansas City, local news reported a sit-down rally leading to arrests; protesters in Milwaukee were taken into police custody; and a march of about 100 workers in Hartford, Conn., led to several arrests.

The campaign, which started two years ago when fast-food workers in New York City rallied for higher wages, has grown. In December, demonstrators got the attention of lawmakers in Washington, D.C., sparking talk of raising the federal minimum wage to \$10 or more.

But in many cities, a living wage would need to be much higher. For instance, in Chicago, where Davis lives, an adult with one child needs to make about \$20 an hour to support his or her family, according to one living wage calculator.

Davis says she makes about \$9 an hour at McDonald's, which is average for the fast-food industry. She argues that it's not enough.

"It's extremely hard. I'm forced to use government assistance to take care of my children," Davis said. She relies, for instance, on the SNAP program, or food stamps, to buy some of her groceries.



Protesters demonstrate outside a McDonald's in Chicago. Hundreds of workers from McDonald's, Taco Bell, Wendy's and other fast-food chains were expected to walk off their jobs Thursday to push the companies to pay their employees at least \$15 an hour, according to labor organizers. M. Spencer Green/AP

And Davis is not alone. A recent study by economists at the University of California, Berkeley concluded that 52 percent of fast-food workers rely on taxpayer-funded public assistance programs, such as SNAP or Medicaid.

Those programs and subsidies cost taxpayers about \$7 billion a year, so the study led some economists to ask: Why should middle-class taxpayers subsidize corporate profits?

Despite the assumption that flipping burgers is a job for teenagers, the majority of fast-food workers are adults, and a third of them are parents.

"This is a multibillion-dollar industry," says Jack Temple, an economist at the National Employment Law Project. "McDonald's' profits were \$5.6 billion last year. There's plenty of revenue to afford a living wage."

In a statement, McDonald's wrote that the company and its franchisees support paying employees fair wages. "We believe that any minimum wage increase should be implemented over time so that the impact on owners of small and medium-sized businesses — like the ones who own and operate the majority of our restaurants — is manageable," the statement read.

■ Continued on page 11

How Close Is The Economy To Full Employment?



David Greene

By John Ydstie

The Bureau of Labor Statistics says 142,000 jobs were added to the economy in August, far below expectations. So the view that the Fed won't likely hike interest rates until mid-2015 remains intact.

DAVID GREENE, HOST:

On its face, news just out from the government about jobs in this country - not good. The Bureau of Labor Statistics says just 142,000 jobs were added to the economy in August. That is far below expectations. But this might not be the final word. The August numbers may well be revised. NPR's John Ydstie explains.

JOHN YDSTIE, BYLINE: During the past six months, the economy has been producing, on average, 244,000 additional jobs each month. So 142,000 is far below the trend. Carl Tannenbaum,

chief economist at Northern Trust in Chicago, says today's report conflicts with other economic data.

CARL TANNENBAUM: It does appear out of order with some of the readings that we've had otherwise. The manufacturing surveys are very high. Surveys of hiring intentions are pretty good. And so there's a possibility that this may have some seasonal element to it that, prospectively, might be reversed upon revision.

YDSTIE: The headline job creation number actually gets revised twice by the Bureau of Labor Statistics. In recent months, those revisions have almost always been positive. And August is notorious for large revisions. In the past five years, the initial August reading has been revised upward by 77,000 on average. Part of the issue, says Tannenbaum, is the end of summer vacations, when lots of people, including teachers, come back to work. The BLS tries to avoid an artificial bulge in the monthly job count through seasonal

adjustments, but Tannenbaum says it's a tricky business.

TANNENBAUM: The beginning of the school year has a great deal to do with the results for August as there's back-to-school shopping that's timed for the first day of school. To the degree that that floats from one year to the other, it does bedevil some of the statisticians.

YDSTIE: That could be why today's report shows a loss of retail jobs that seems to run against other trends in the economy. Despite the weak job creation number from the BLS survey of businesses, the unemployment rate, which comes from a survey of households, improved. It moved down a 10th of a percent, to 6.1 percent. But Tannenbaum says internal data that Federal Reserve policymakers watch closely, like wage growth, did not strengthen significantly.

■ Continued on page 11

Public Legal Notices



UCLA

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump sum contract are invited for the following work:

PS1 EXPANSION JOINT REPLACEMENT Project Number 3814713

DESCRIPTION OF WORK: The existing circa 1989 top level of Parking Structure 1 expansion/waterproofing joint has exceeded its serviceable life and needs to be replaced. The existing joint leaks water to levels below and creates excessive maintenance requests. Remove and replace the expansion joint waterproofing systems on traffic and adjoining surfaces.

The estimated construction cost is \$150,000.00.

BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on September 5, 2014 and will be issued at:

UCLA Online Planroom
Website: <https://www.uclaplanroom.com/>

2. Bidders may view the Bidding Documents online at the UCLA Online Planroom website and download the documents at no cost to user.

BID DEADLINE: Bids will be received only at the following location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015
and must be received at or before:
2:00 p.m., October 3, 2014

MANDATORY PRE-BID CONFERENCE & JOB WALK:

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on September 12, 2014 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Eric Hunnes at 310-825-5181.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

C-33 License (Painting & Decorating)

PREQUALIFICATION: To be allowed to submit a bid, Bidders must have the minimum experience set forth in the Prequalification Questionnaire contained in the Bidding Documents, posted on the UCLA Online Planroom website, and listed below. Bidder's completed Prequalification Questionnaire must be received at the above-listed University Contracts Administration office in a sealed envelope, or uploaded to the UCLA Online Planroom website, no later than:

3:00 p.m., September 19, 2014

Prequalification Criteria:

1. Bidder successfully completed (2) projects, each meeting all of the following criteria:

- Fully completed by Bidder since January 1, 2010; and
- Work included the installation of pre-compressed cellular foam expansion joints where the labor and material costs of said work was at least \$50,000.00; and
- Work included providing concrete repair/restoration; and
- The total project cost was at least \$100,000.00.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at:
<https://www.uclaplanroom.ucla.edu>)



UCLA

ADVERTISEMENT FOR BIDS

The following is a summary of a full Advertisement for Bids posted on the UCLA Online Planroom website (<https://www.uclaplanroom.com>).

All interested parties must go to the Website for complete information.

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump sum contract from prequalified prime contractors are invited for the following work:

Project Name: INTRAMURAL FIELD REPLACEMENT

Project Number: 948499.01

Description of Work: The UCLA Intramural Field Replacement project includes replacement of natural grass system with synthetic turf, and additional site work. Refer to website for complete description.

Estimated Construction Cost: \$3,819,053.00

Bidding Documents Available at:

UCLA Online Planroom Website (<https://www.uclaplanroom.ucla.edu>)

Bid Submittal Location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

Dates:

Bidding Document Availability: September 9, 2014

Mandatory Pre-Bid Conference/Job Walk:

September 11, 2014
Beginning promptly at 10:00 a.m.

Product Substitution Submittal Deadline:

3:00 p.m., September 17, 2014

Bid Submittal Deadline:

2:00 p.m., September 25, 2014

License Requirement:

A License (General Engineering)

Prequalification: University has prequalified general contractor bidders for this Project and posted a list of said firms on the UCLA Online Planroom website.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at:
<https://www.uclaplanroom.ucla.edu>)

EASTERN CONTRA COSTA TRANSIT AUTHORITY

NOTICE INVITING PROPOSALS

For
Bus Advertising Services

Eastern Contra Costa Transit Authority Notice and Invitation to Proposers Request for Proposal # 2014-004

The Eastern Contra Costa Transit Authority (ECCTA) is accepting proposals from qualified firms to provide Bus Advertising Services for a three year period, plus, at ECCTA's sole discretion, two optional one year extensions. This advertising includes but is not limited to exterior space on all ECCTA fixed route and paratransit buses.

This project shall include the furnishing of all labor and services as set forth in the Scope of Work section of the RFP. A pre-proposal conference will be conducted at 2:00 pm, Pacific Time, on October 20, 2014, in the ECCTA boardroom located at 801 Wilbur Avenue, Antioch, California. Attendance at this conference is recommended but not required.

Technical and Payment proposals are due to ECCTA on or before 3:00 pm Pacific Time on November 10, 2014 at ECCTA's facility, 801 Wilbur Avenue, Antioch, California, 94509. Proposals received after said time or at any other place other than the time and place stated in the RFP will not be considered. Submitted proposals must include the ECCTA Proposal Cover Form and the ECCTA Payment Proposal Form. Any proposal submitted without these forms will be considered non-responsive and will be rejected.

Copies of the RFP documents may be obtained from:

Ann Hutcheson
Director of Administrative Services
Eastern Contra Costa Transit Authority
801 Wilbur Avenue
Antioch, CA 94509
Telephone: (925) 754-6622
Facsimile: (925) 757-2530

ECCTA intends to procure the highest quality service possible for the best value possible.

This contract is subject to the receipt of financial assistance from the Public Transportation Modernization, Improvement and Service Enhancement Program (PTMISEA), local sales tax funds, and may also be subject to a grant contract between the Metropolitan Transportation Commission (MTC) and ECCTA. This contract is subject to laws and regulations governing the use of such funds.

Full compliance with applicable Safety and Health Standards, Equal Employment Opportunity and Americans with Disabilities Act laws and regulations will be required of the successful proposer.

ECCTA will affirmatively ensure that, in regard to any contract entered into pursuant to this Request for Proposal (RFP); Disadvantaged Business Enterprises will be afforded full opportunity to submit proposals in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin.

Office of the CEO
September 8, 2014

A Strong Education for a Strong Economy

Continued from page 2

must rally support behind them.

Today's young people are a generation that intuitively knows how to use tablet computers, smart phones and multiple applications all at once. We can harness those skills. Technology offers us the chance to capture the attention of young students interested in entering STEM fields, but we aren't doing it efficiently enough: 70 percent of elementary school students report interest in STEM subjects, but by college, just 4 percent of them end up studying computer science.

We are failing young women even more. Among women, for every 100 graduates in a STEM field, just 12 will remain in their chosen career a decade later.

Students don't just need to know how to interact with technology; they need to learn how to think critically and deeply about processing data. All the data in the world is useless without the ability to understand what it means. And this is where teachers are, and will remain, forever invaluable.

We must take action, and find ways to support the teachers who commit to this critical mission in challenging environments. The current state of education in the U.S. is not good for attracting and retaining teaching talent. Changing this environment for teachers is the start of changing the future of work for our younger generations.

By cultivating the immense influence of tomorrow's teachers, Teach For America will make a difference. By raising awareness of the barriers facing young men and women around the world, Diplomatic Courier will inspire action. Together with our partners, we will create a strong education for a strong economy.

Elisa Villanueva Beard is co-CEO of Teach For America, a nonprofit working to increase educational opportunity in high-need communities nationwide. Ana C. Rold is the founder and editor-in-chief of Diplomatic Courier, a global-focused publication that connects the next generation of leaders to current policy professionals.

Source: Copyright 2014 © U.S. News & World Report LP.

Public Legal Notices

UNIVERSITY OF CALIFORNIA SAN DIEGO

ADVERTISEMENT FOR PREQUALIFICATION OF CONTRACTOR (NO SUBCONTRACTOR BIDS REQUESTED AT THIS TIME)

Subject to conditions prescribed by the undersigned, Prequalification Questionnaires from Contractors licensed as follows:

C20 - Warm-Air Heating, Ventilating and Air-Conditioning Contractor

are invited for the following work:

**140 ARBOR HVAC UPGRADE
UCSD MEDICAL CENTER – HILLCREST
UNIVERSITY OF CALIFORNIA, SAN DIEGO
Project No. 4800/A4S-025/966192
Estimated Construction Cost: \$200,000**

PROJECT DESCRIPTION:

For the medical office building at 140 Arbor the following work shall be completed: install new DDC controls, rebalance all spaces, install new access panels for all VAV boxes, install new VFD on AHU on 4th floor and replace the sewer ejector pump.

The University seeks Contractors with demonstrated experience in HVAC system upgrades including the following: install new DDC controls, rebalance all spaces within a building according to approved engineered drawings, install new access panels for all VAV boxes within a building, install new VFD on existing air handling unit, and replacement of sewer ejector pumps.

The Contractor shall have demonstrated annual business revenue of at least \$800,000 for each and every one of the last five (5) consecutive years. The Contractor must have demonstrated experience on a minimum of two (2) comparable projects with the Contractor providing services as Prime Contractor within the last ten (10) years. Projects should have possessed the following construction challenges: Urban site work with limited construction and staging area, repair of buildings requiring proactive and innovative solutions due to noise, dust, and pedestrian traffic while building is occupied, and renovations/expansions requiring proactive and innovative solutions due to unknown and/or unforeseen field conditions.

To view and download Prequalification Questionnaires go to www.fdc.ucsd.edu. Click on Contracting Opportunities and Work Available for Bid. Open this project and download all prequalification files attached.

Prequalification Questionnaires will be received only at the following address:

**FACILITIES DESIGN & CONSTRUCTION
UNIVERSITY OF CALIFORNIA, SAN DIEGO
10280 N. Torrey Pines Road, Ste. 465
Contracts Department (MC 0916)
La Jolla, CA 92037
Attention: Carrie Robb**

No Prequalification Questionnaires will be received after 4:00 P.M., WEDNESDAY, SEPTEMBER 17, 2014.

Confidentiality of the information provided will be respected to the extent permitted by law.

Response to the Prequalification Questionnaire must be submitted on the forms contained within the Prequalification Questionnaire available at the address above.

All information requested in these forms must be provided in order to be considered "responsive" to the requirements of the prequalification. The University contacts are Rod Barker, Project Manager (858) 822-1971 or Rhonda Mitchell, Contracts Manager, Facilities Design & Construction (858) 822-3126.

A mandatory Prequalification Conference will be conducted on **WEDNESDAY, SEPTEMBER 10, 2014, at 9:00 A.M.** at Facilities Design and Construction, 10280 N. Torrey Pines Rd., Ste 466, Large Conference Room, La Jolla, CA 92037. Campus maps can be found at <http://maps.ucsd.edu>.

Attendance at the Prequalification Conference is mandatory for Contractors attempting to become prequalified to bid on this specific project.

Metered parking spaces are available (for up to 2 hours) in the service yard/shuttle stop parking lot and underground parking area of Torrey Pines Center South. **Please allow ample time to secure parking. Contractors must be present for the entire conference.**

UC San Diego encourages the participation of Small, Disadvantaged, Minority-owned, Women-owned and Service/Disabled Veteran-owned Business Enterprises (S/D/M/W/DVBE's) and is committed to promote a diverse pool of firms for our building programs. Potential bidders will be required to submit their small business outreach plan to the University as part of the prequalification process.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
SEPTEMBER 2014



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2015-FT-06, Propulsion Overhaul and Capital Improvements to the M.V. Del Norte Ferry**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, October 7, 2014, at 2:00 p.m., PT**, at which time bids will be publicly opened and read.

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing by **Friday, September 19, 2014, at 4:30 p.m., PT**.

UNIVERSITY OF CALIFORNIA SAN FRANCISCO

ADVERTISEMENT FOR CONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the **University of California, San Francisco (University)**, responses to the University's prequalification documents for a LUMP SUM contract are sought from bidders for the following:

RENEW BUILDING MAINTAINENCE SYSTEMS Project No. M2680 University of California, San Francisco

Prequalification of Prospective Bidders

The University has determined that bidders who will submit bids on this project must be prequalified. Prequalified bidders will be required to have the following California Contractor's license classification:

B - GENERAL BUILDING

GENERAL DESCRIPTION OF WORK:

Provide approved engineering steel fabrication drawings and fabricated steel for new fall protection and façade access systems comprising of, but not limited to, structural steel components such as 4" diameter pipe, wire rope, pre-engineered folding ladders, HSS 10x10, HSS 3x2, guard-railing, base plates, davit bases, tie-back anchors, fabricated ladders, 4x4 angles, anchors, and field welding. Patching existing substrates for new installations as needed. Removal and abatement of lead paint and asbestos roofing materials to various buildings and the development of the project Operations Procedures Outline Sheet (OPOS) for each building.

UCSF buildings included in this scope are as follows: Mt Zion, Parnassus Services Seismic Replacement Building (PSSRB), Institute for Regeneration Medicine Building (IRMB), Koret, and Millberry Union East and West.

Work is scheduled to be performed during regular business hours; however some work must be conducted after hours as it involves interior office space.

Five (5) project sites are located on the Parnassus campus of UCSF at 35 Medical Center Way; 10 Koret Way; 401 Parnassus Avenue; 500 Parnassus Avenue; and 30 Medical Center Way. One (1) project site is located on the Mount Zion campus at 2340 Sutter Street.

Estimated construction cost is **\$500,000 to \$1,000,000.**

PREQUALIFICATION SCHEDULE

Prequalification Documents will be available beginning **September 8, 2014 at 10AM** by requesting via e-mail to prequal@ucsf.edu with the following information: Company name, address, phone and fax nos. Please reference Project No.

The Bid Documents are available for download on the District's web site. To download the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Ferry Division and look for Contract No. 2015-FT-06.

To inspect and obtain the Bid Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at contractsoffice@goldengate.org, by telephone at (415) 923-2229, or by facsimile at (415) 923-2357.

/s/ Lori Murray,
Procurement Director
Dated: September 9, 2014
9/11/14

**CNS-2664049#
SMALL BUSINESS EXCHANGE**

M2680 in the subject line. You will be sent an email with a link to register with the UC Supplier Registration and Sourcing (SRS) system in order to obtain the bidding document.

Questionnaires are to be completed by **September 22, 2014 at 3 PM**.

Any questions or requests for clarifications or interpretation of the Prequalification Documents must be submitted in writing to **David Saenz**, Senior Project Manager – Capital Programs at email address david.saenz@ucsf.edu by **12 PM, September 12, 2014**. Questions received after the above-noted deadline may be answered at the discretion of the University.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in an Announcement to Prequalified Bidders and Advertisement for Bids.

This project will be insured under an University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by CM/Contractor shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, San Francisco
September, 2014

Across The Country

Continued from page 9

A sudden jump to \$15 an hour, which is about double the current minimum wage, is a bad idea, the industry says.

"A \$15 [per hour] entry-level wage would increase the cost of food probably by about 35 percent to 40 percent," says Scott DeFife of the National Restaurant Association.

And economist Michael Strain of the American Enterprise Institute says a jump to \$15 an hour likely would lead to more automation and fewer jobs in the sector. For instance, Strain notes that fast-food workers used to fill diners' drinks for them, but that task is now delegated to the customers.

You think you need a person to say, "Welcome to McDonald's, may I take your order?" Nope, says Strain. In the future, we all may be keying our orders into an iPad or some other technology.

Source: © 2014 NPR

The Economy...



Continued from page 9

TANNENBAUM: This clearly suggests that the labor market still isn't quite at full employment. And there really isn't justification for a near-term change to interest rates.

YDSTIE: So the current view that the Fed is unlikely to hike interest rates until the middle of next year remains intact. John Ydstie, NPR News, Washington.

Source: © 2014 NPR

Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2264J
(ID No. FCE15018)**

**PAVEMENT RENOVATION,
SEWER REPLACEMENT, AND
WATERMAIN INSTALLATION -
HAIGHT STREET AND HAYES STREET**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on October 1, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other

bid changes will be distributed by email to Plan Holders.

The Work is located on Haight St, from Ashbury St to Laguna St, and on Hayes St from Clayton St to Market St / Larkin St and consists of demolition, pavement renovation, curb ramp construction, sewer replacement and drainage work, watermain installation, AWSS relocation traffic signal conduits, audible pedestrian signal installation, traffic control, and all associated work. The time allowed for completion is 490 consecutive calendar days. The Engineer's estimate is approximately \$13,000,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call

Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **September 17, 2014; 1:30 p.m.**, at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the

City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

9/11/14

CNS-2663797#

SMALL BUSINESS EXCHANGE

UC SAN FRANCISCO MEDICAL CENTER

**ADVERTISEMENT FOR CONTRACTOR
PREQUALIFICATION**

Subject to conditions prescribed by the University of California, San Francisco Medical Center, responses to the University's prequalification documents for a Lump Sum/Best Value contract are sought from prospective bidders for the following project:

**Moffitt/Long Hospital Nursing Units L7/M7S, L11,
L12 & L15/M15S**

Project Number: 13-769

**UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO MEDICAL CENTER**

PREQUALIFICATION OF PROSPECTIVE BIDDERS

The University has determined that bidders who submit bids on this project must be prequalified. Prequalified bidders will be required to have the following California contractor's license(s):

Class B, General Building Contractor

GENERAL DESCRIPTION OF WORK

The scope of this project is to remodel the Long Hospital 7th, 11th, 12th and 15th Floors and Moffitt Hospital 7th and 15th Floor South Wings.

1. Long Hospital 7th Floor (L7) & Moffitt Hospital 7th

Floor South Wing (M7S): Neuro/Spine Nursing Unit Remodel

2. Long Hospital 11th Floor (L11): Hematology & Medical Oncology Nursing Unit Remodel

3. Long Hospital 12th Floor (L12): Hematology & Medical Oncology Nursing Unit Remodel

4. Long Hospital 15th Floor & Moffitt Hospital South Wing 15th Floor: Nursing Unit Remodel

PHASING:

The Project will be phased as follows:

Phase I: Remodel Long Hospital 7th Floor/Moffitt Hospital South Wing 7th Floor and Long Hospital 15th Floor/Moffitt Hospital South Wing 15th Floor/Penthouse Roof

Phase II: Remodel Long Hospital 12th Floor

Phase III: Remodel Long Hospital 11th Floor

Note: For each phase, the entire project area will be available for remodel.

Construction is scheduled to commence in February 2015 and continue through December 2016.

The estimated construction cost for the project is \$18,000,000.

PREQUALIFICATION SCHEDULE

Prequalification documents will be available begin-

ning Friday, September 12, 2014 at 10 a.m. by requesting via e-mail to contractservices@ucsfmedctr.org with the following information: Company name, address, contact name, email address, phone and fax numbers. Please reference Project Number 13-769 in the subject line. A response via email will be sent with a link to register with the UC Supplier Registration and Sourcing (SRS) system, a University web based procurement platform, to get access to the prequalification document on SRS. Responses to the prequalification questionnaire will be completed in the SRS system.

Prequalification Questionnaires will be submitted and processed electronically through the University's SRS system and must be submitted on or before Tuesday September 30, 2014 at 5:00 PM. No print out of the questionnaire is required to be submitted.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination. The dates, times, and location set for receiving and opening of bids will be set forth in the "Advertisement to Prequalified Bidders."

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the non-discrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The lowest responsible bidder will be selected on the basis of best value to the University. The objective criteria and methodology used to determine Best Value are described in the Bidding Documents. The best value to the University is the selection resulting in the best combination of price and qualifications.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California,
San Francisco Medical Center
September, 2014

UC IRVINE

NOTICE INVITING GENERAL CONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the **University of California, Irvine (UCI)** from General Contractors (GC) wishing to submit **DESIGN BUILD** proposals for the **BSL-3 LABORATORY TRAINING FACILITY (RE-BID), PROJECT NO. 997493**.

Prequalification questionnaires will be accepted from contractors teamed with architects that have completed comparably sized design-build projects as described in the questionnaire.

DESCRIPTION:

Tenant improvements for a new training facility

within the EH&S building will include minor demolition; gypsum board wall construction; installation of new doors and frames; creation of an air-lock entrance to the new laboratory suite; modifications to the HVAC, plumbing, electrical, and fire/life safety systems; and installation of laboratory equipment.

Project completion time: 6 Months

PROJECT DELIVERY: Design Build

MAXIMUM ACCEPTANCE COST (MAC):
\$443,000

PROCEDURES:

Prequalification questionnaires will be available electronically at **2 PM on 9/11/14** from UCI Design & Construction Services.

Mandatory Prequalification Conference begins promptly at **10:00 AM on 9/17/14** at UCI Design & Construction Services, Wright Workroom, 101 Academy, Suite 200, Irvine, CA 92697.

Prequalification questionnaires must be received by **2:00 PM on 9/26/14** only at UCI Design & Construction Services, 101 Academy, Ste. 200, Irvine, CA 92697.

UCI reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem Contractors prequalified to submit proposals for the project. To prequalify, Contractors must agree to comply with all proposal conditions including state prevailing wages, Federal/NIH policies, 10% bid bond, 100% payment and performance bonds,

and insurance reqs. A contract will be awarded to the contractor/architect team ("design builder") who offers UCI the best value. General Building "B" California Contractors License req'd.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Contact Brenda Duenas (949) 824-9586, bdueñas@uci.edu for the questionnaire.

For other opportunities:

www.designandconstruction.uci.edu

Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0359622-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360235-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360271-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-359835-00
<p>Fictitious Business Name(s): AgeSong University Address 350 University Street, San Francisco, CA 94134 Full Name of Registrant #1 AgeSong Living LLC. (CA) Address of Registrant #1 551 Page Street, San Francisco, CA 94117</p> <p>This business is conducted by a Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/28/2014</p> <p>Signed: Nader R. Shabahangi</p> <p>This statement was filed with the County Clerk of San Francisco County on 7/25/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Guillermo Sandoval Deputy County Clerk 7/25/2014</p> <p>8/21/14 + 8/28/14 + 9/4/14 + 9/11/14</p>	<p>Fictitious Business Name(s): Columbus Bar Service Address 2338 48th Avenue, San Francisco, CA 94116 Full Name of Registrant #1 August Marino Address of Registrant #1 2338 48th Avenue, San Francisco, CA 94116</p> <p>This business is conducted by an Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 8/29/2014</p> <p>Signed: August Marino</p> <p>This statement was filed with the County Clerk of San Francisco County on 8/29/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 8/29/2014</p> <p>9/4/14 + 9/11/14 + 9/18/14 + 9/25/14</p>	<p>Fictitious Business Name(s): SGC Strategic Communications Address 2442 19th Avenue, San Francisco, CA 94116 Full Name of Registrant #1 Stephen Gino Cassolato Address of Registrant #1 2442 19th Avenue, San Francisco, CA 94116</p> <p>This business is conducted by. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/3/2014</p> <p>Signed: Stephen Cassolato</p> <p>This statement was filed with the County Clerk of San Francisco County on 9/3/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeannete Yu Deputy County Clerk 9/3/2014</p> <p>9/11/14 + 9/18/14 + 9/25/14 + 10/2/14</p>	<p>Fictitious Business Name(s): Truly Mediterranean Address 3109 16th Street, San Francisco, CA 94103 Full Name of Registrant #1 Farid Tawil Address of Registrant #1 4335 B Anza Street, San Francisco, CA 94121 Full Name of Registrant #2 Omar Ikfafi Address of Registrant #2 733 Front Street Apt #606 San Francisco, CA 94111</p> <p>This business is conducted by a General Partnership. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 8/7/2014</p> <p>Signed: Farid Tawil</p> <p>This statement was filed with the County Clerk of San Francisco County on 8/7/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 8/7/2014</p> <p>8/14/14 + 8/21/14 + 8/28/14 + 9/4/14</p>

Cost of Bay Bridge Demolition

Continued from page 5

year. The latest forecast by Caltrans and the Toll Authority has pushed it to up to \$271.4 million, Goodwin said.

In a meeting Aug. 28, Caltrans risk management experts also warned that costs to complete the demolition and outstanding projects on the new span could escalate further, using up the \$90 million in rainy-day reserves for Bay Area bridge seismic retrofits.

Part of the cost concern is due to the cormorants, 298 of which were seen during a survey late last month on or around the old span, but none on roosting platforms on the new span. Caltrans is determined to avoid the \$17.4 million potential delay by taking measures to keep the birds off the old span -- such as installing netting over roosting areas and spikes on other areas, Robinson-Leach said.

Other measures will be studied to attract the birds to platforms on the new east span, where the birds are welcome, she said.

"We're talking about \$17.4 million if we did nothing," Robinson-Leach said, "but that definitely will not be case."

Contact Denis Cuff at 925-943-8267. Follow him at Twitter.com/deniscuff.

Source: (c)2014 the Contra Costa Times (Walnut Creek, Calif.)

Tourism Agreement...

Continued from page 1

and specifically highlights the important value tourism and travel provides as an economic engine. It also encourages members of the tourism industry in both nations to exchange experiences, statistics and other information for the mutual benefit of the tourism sector on both sides of the border.

As part of Governor Brown's Trade and Investment Mission to Mexico this summer, Visit California announced an innovative campaign with AeroMexico airlines to invite Mexican consumers to book their dream vacation by air to the Golden State. The campaign promises to provide significant returns to California's economy as visitors from Mexico by air spent an average of \$1003 per visit last year. Visit California launched a \$1 million marketing campaign this spring in Mexico to drive summer bookings, including Visit California's first broadcast advertising in Mexico inviting consumers to "come to California and dream big too." Visit California anticipates that air arrivals from Mexico to California will increase by 19 percent from 2013 to 2016.

Visit the link below to read the full text of the MOU between Visit California and The Secretariat of Tourism of the United Mexican States

gov.ca.gov/docs/8.26.14_MOU.pdf

Visit California (formerly known as the California Travel & Tourism Commission) is a non-profit organization with a mission to develop and maintain marketing programs - in partnership with the state's travel industry - that keep California top-of-mind as a premier travel destination. According to Visit California, travel and tourism expenditures totaled \$109.6 billion in 2013 in California, supporting jobs for 965,800 Californians and generating \$7.1 billion in state and local tax revenues. California travel and tourism-related businesses assess themselves to fund a \$50 million annual budget for innovative marketing campaigns that promote California to travelers around the world. For more information on Visit California, go to www.visitcalifornia.com and follow @CTTC-News.

Source: Visit California; lucaspublishaffairs.com

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SUB-PHASE CP-01
CANDLESTICK POINT REDEVELOPMENT
SAN FRANCISCO, CALIFORNIA
Bids: 9/25/14 @ 2PM
SUBCONTRACTING GOAL SBE - 50%**

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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Owner: Los Angeles
Department of Water and Power

Bid Date:
Wednesday, September 17, 2014, at 2:00 p.m.

Project Location: Inyo County

Plans and Specs: Interested vendors can access the documents via LADWP's electronic bidding system, eRSP (ersp.ladwp.com). Your company must either register to be a vendor or login before you can access the information. The project can be found under All Open Opportunities and is document #90162 Haiwee Power Plant Penstock Replacement Project. Barnard can also assist with access to the plans and specifications as needed.

Upon request, Barnard will assist interested SBE/DVBE firms in obtaining bonds, lines of credit and/or required insurance. Barnard will, when economically feasible, divide total contract requirements into small portions to permit maximum SBE/DVBE participation.

For additional information, please contact:

BARNARD CONSTRUCTION COMPANY INC.
P.O. Box 99, Bozeman, MT 59771
Ph: (406) 586-1995
Fax: (406) 586-3530
California License Number: 555983
Email: sam.holt@barnard-inc.com



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*Certified by the Department(s) of Transportation and SBA's "Pro-Net".



Bid database

SBE maintains federal procurement opportunities nationwide; state procurement from state of California and local as requested. Opportunities are searchable by category and keyword and full detail available through subscription services.



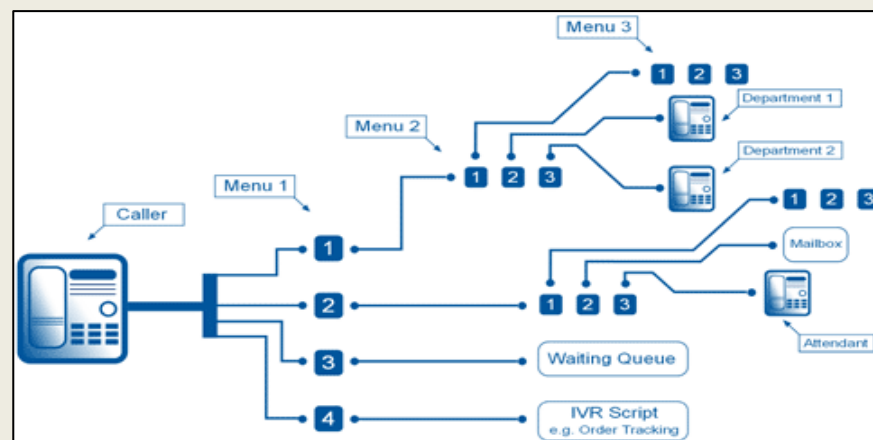
B2B database

SBE maintains a nationwide database of businesses from all industries, both certified by federal, state and local jurisdictions and non-certified. Business are profiled by 85+ fields of information. Businesses are accessible through SBE's various (customized) outreach services.

Telecommunication

The Small Business Exchange offers the Interactive Voice Response System (IVR). The IVR system is a telephone technology in which someone uses a touch-tone telephone to interact with a database to acquire information from or enter data into the database. IVR technology does not require human interaction over the telephone as the user's interaction with the database is predetermined by what the IVR system will allow user access to.

The system can normally handle and service high volumes of phone calls. With an IVR system, businesses can reduce costs and improve customers' experience as Interactive Voice Response systems allow callers to get information they need 24 hours a day without the need of costly agents. Calls are also answered by voice mail or answering machine and can be sent to recipient's email where messages can be retrieved by email.



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20% additional for page three
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- Ads on the internet at same unit price.
Audit statement provided.
- Ads can be emailed to sbe@sbeinc.com for faxed to (415) 778-6255
- Electronic files saved as PDF, EPS, TIF

Internet

- Ads placed daily on our website at www.sbeinc.com

Publication Dates

- Small Business Exchange publishes every Thursday
Deadline for submission is Wednesday before 3:00 PM
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- SBE Today Daily E-Newsletter publishes everyday
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SBE Covers It All From the West to the East Coast

BID Information - SBE's BID information is a popular business tool. Each issue covers current BID announcements for Business and Professional Services, Construction and Commodity Opportunities. SBE imports BID information from federal, state, and local government websites on a daily basis, providing the most current information.

Public/Legal Announcements and Invitations to BID - Public agencies and institutions receive added value, such as print and electronic distribution and inclusion bid database.

Regular News Sections - News sections provide weekly business resources reported in the Banking & Finance and Supplier Diversity sections.

Continuing Columns - Continuing columns by syndicated columnists, provide small businesses with critical management and marketing information. Profiles by journalist Cheryl Hentz and Darryl K. Henderson, J.D. also appear regularly.

Business Resources - SBE also features Business Resources that touch on topics such as Management, E-commerce, Legislation, Technology, Banking & Finance and much more.

Display/Classified Advertising - Post an Ad for your business, List Public/Legal Notices, Post Your Job Opportunities.



For more info please call Valerie Voorhies at 415-779-6250 or email vvv@sbeinc.com

Access to Capital

SMALL & MINORITY BUSINESS

U.S. Treasury Awards More Than \$195 Million To Organizations Serving Low-Income and Native Communities

Awards Through FY 2014 CDFI Program and NACA Program Will Expand Capacity of CDFIs and Native CDFIs Nationwide.

The U.S. Department of Treasury's Community Development Financial Institutions Fund (CDFI Fund) awarded 185 organizations more than \$195.4 million today through the fiscal year (FY) 2014 rounds of the Community Development Financial Institutions Program (CDFI Program) and the Native American CDFI Assistance Program (NACA Program). These awards will enable Community Development Financial Institutions (CDFIs) and Native CDFIs across the country to increase their lending and investments in low-income and economically distressed communities, including Native American, Alaska Native, and Native Hawaiian communities (Native Communities).

"CDFIs and Native CDFIs are important community partners providing critically needed financing that not only allows families to buy their first home, or entrepreneurs to start or expand a business, but that generates economic growth and revitalizes America's low-income and economically-distressed communities," said Jessica Milano, Deputy Assistant Secretary for Small Business, Community Development, and Housing Policy at the U.S. Department of the Treasury. "The awards we announce today will help these CDFIs and Native CDFIs build their capacity in order to better meet the investment and lending needs of the communities they serve."

Specifically, the CDFI Fund will announce more than \$160.8 million in Financial Assistance (FA) and Technical Assistance (TA) awards to 152 organizations through the FY 2014 round of the CDFI Program, and more than \$12.2 million in FA and TA awards to 33 organizations through

the FY 2014 round of the NACA Program. Twelve of these awardees also received \$22.4 million in Healthy Food Financing Initiative awards.

Through the CDFI Program, the CDFI Fund invests in and builds the capacity of existing private, for-profit, and nonprofit CDFIs serving rural and urban low-income people and communities across the nation that lack adequate access to affordable financial products and services. For the FY 2014 round, a total of 427 applications were received requesting more than \$474.4 million.

The NACA Program is designed to encourage the creation and strengthening of Native CDFIs. Organizations funded through the NACA Program serve a wide range of Native Communities, and reflect a diversity of institutions in various stages of development – from organizations in the early planning stages of creating a CDFI, to tribal entities working to certify an existing lending program, to established CDFIs in need of further capacity building assistance. A total of 49 applications were received requesting nearly \$20.9 million.

Additional information about the FY 2014 rounds of the CDFI Program and NACA Program, including the full award list and key highlights, can be found through the Award Book links below and on the CDFI Fund's website at www.cdfifund.gov/cdfi or at www.cdfifund.gov/native.

2014 CDFI Program and NACA Program Award Resources:

- CDFI Program Award Book: Learn key facts and statistics about the full group of awardees.

- CDFI Program Application Evaluation Process: Learn how the awards were determined.
- NACA Program Award Book: Learn key facts and statistics about the full group of awardees.
- NACA Program Application Evaluation Process: Learn how the awards were determined.
- Searchable Award Database: View the profiles of individual awardees from both programs.

About the CDFI Fund

Since its creation in 1994, the CDFI Fund has awarded more than \$1.9 billion to CDFIs, community development organizations, and financial institutions through the CDFI Program, the Bank Enterprise Award Program, the Capital Magnet Fund, the Financial Education and Counseling Pilot Program, and the Native American CDFI Assistance Program. In addition, the CDFI Fund has allocated \$40 billion in tax credit allocation authority to Community Development Entities through the New Markets Tax Credit Program, and \$325 million has been guaranteed in bonds through the CDFI Bond Guarantee Program. To learn more about the CDFI Fund and its programs, please view the Fact Sheet or visit the CDFI Fund's website at www.cdfifund.gov.

About the CDFI Program

Through the Community Development Financial Institutions Program (CDFI Program), the CDFI Fund invests in and builds the capacity of CDFIs, empowering them to grow, achieve organizational sustainability, and contribute to the

revitalization of their communities. By providing financial and technical assistance awards, the CDFI Program helps CDFIs expand their services and build their technical capacity. Although investment decisions are made at the local level by CDFIs, the CDFI Program creates opportunity in America's underserved communities by providing access to affordable financial products and services. Since the program was started in 1994, organizations have received more than \$1.4 billion in assistance. For more information about the CDFI Program, please view the Fact Sheet or visit the CDFI Fund's website at www.cdfifund.gov/cdfi.

About the NACA Program

Through the Native American CDFI Assistance Program (NACA Program), the CDFI Fund works to promote economic opportunity in Native Communities across the country that lack adequate access to affordable financial products and services. As a part of the Native Initiative, the NACA Program provides financial and technical assistance awards to CDFIs serving Native American, Alaskan Native, and Native Hawaiian communities to sustain and expand economic growth. Since it was launched in 2001, the NACA Program has awarded more than \$93 million to Native CDFIs that have helped Native Communities grow and participate in the mainstream economy. For more information about the NACA Program, please view the Fact Sheet or visit the CDFI Fund's website at www.cdfifund.gov/native.

Source: CDFI Fund

Social Media

Ink From Chase And Nawbo Survey Reveals Female Small Business Owners Are Most Likely To Turn To Social Media To Grow Their Businesses



A new survey of U.S. small business owners, from Ink from Chase and The National Association of Women Business Owners (NAWBO), designed to offer insight into the potential differences and similarities of male and female small business owners shows that female small business owners are more focused on increasing marketing and social media outreach (62 percent) for business growth than their male counterparts.

The joint survey, commissioned by Ink from Chase, the business card portfolio of Chase, and NAWBO, polled 1,001 small business owners nationwide from companies that have between one and 99 employees.

Key survey findings include:

Small business owners are working to grow their businesses in the next 12 months

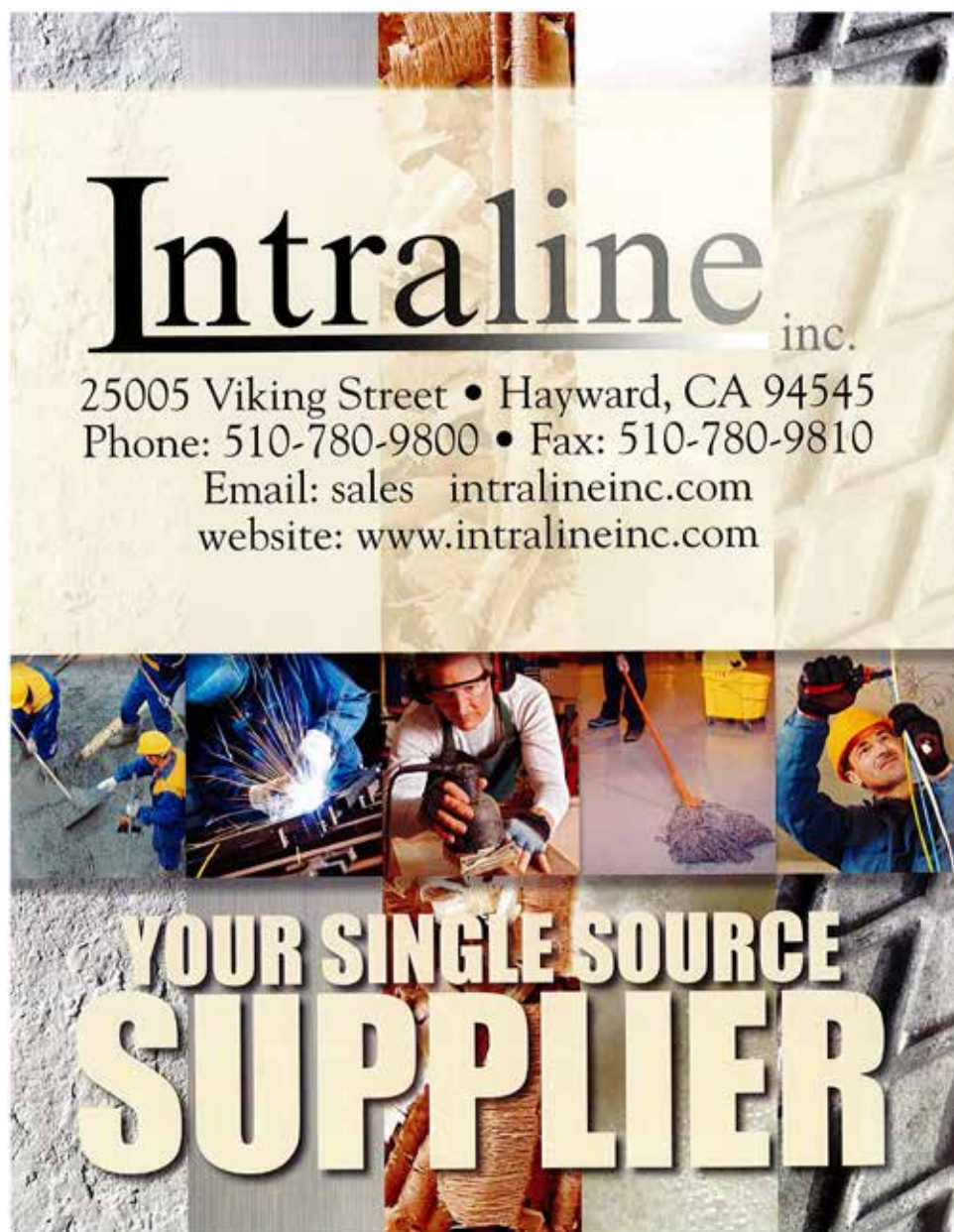
- More than half (57 percent) of small business owners plan geographical expansion during the next 12 months
- Small business owners plan to increase marketing (61 percent) and social media outreach (56 percent) to current and potential customers to help grow their business.
- Interestingly, just 25 percent of small business owners plan to increase head count during the next 12 months to help grow business. However, those who are hiring, say they will most likely hire full-time employees (74 percent of female small busi-

ness owners and 85 percent of male small business owners).

- o Part-time hires are also in the forecast as 59 percent of small business owners plan to hire part-time employees in the next 12 months to help grow business.

Small business owners plan to implement new technology to help grow their business

- Four in ten (40 percent) small business owners plan to increase the use of new technology to help grow their business. In fact, nearly two thirds (60 percent) say they plan to use payment platforms in the next 12 months



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YOUR SINGLE SOURCE SUPPLIER

Hiring Veterans

■ **Continued from page 7**

these men and women are national assets, yet this generation of veterans has unemployment rates nearly double the national average. We've also learned that 20% of combat veterans self-identify as having post-traumatic stress while nearly half say they know someone who has tried to commit suicide.

Here's what we are going to do. This week, the Schultz Family Foundation is making an initial pledge of \$30 million to mobilize leading practitioners and researchers who will help veterans make a productive transition to the civilian workforce, and who will study and remedy the consequences of post-traumatic stress and traumatic brain injury.

We hope that our effort, along with the efforts of many others, will set off a contagion of commitment and an epidemic of understanding.

Commitment means that the 99% of Americans who never served in the military must find more ways now to match the contribution that the uniformed 1% have made. Businesses can do this by hiring veterans. Starbucks and other companies have announced plans to hire thousands of veterans over the next few years. Citizens can do it by building more programs to help veterans apply their remarkable skill set—leadership, grace under pressure, teamwork under the most complex circumstances—to civic life. Think of how our neighborhoods, our cities and our national politics could change if we put more veterans in charge.

Which brings us to another imperative: to change how people see and understand this generation's veterans. Understanding means bridging the empathy gap between civilians and veterans.

Many civilians, for their part, don't know how to engage veterans on a personal level. Our society has gotten very good at expressing generalized gratitude—at sporting events, at airports, in advertising. Americans also have done a good job of expressing compassion for wounded warriors, and supporting the families of those who've been harmed by war. Compared with previous eras, today's combination of gratitude and compassion represents progress.

At the same time, it's just not enough. One message I've heard from many vets is that civilians too often perceive them either as super-human heroes or as needing charity. There are many veterans, of course, who fit both perceptions. But there are many more who simply want to be contributors at home just as they were contributors abroad—vets who don't want to be idolized or pitied but judged by their actions, experience and capabilities.

The Greatest Generation of the World War II era was truly an entire generation—tens of millions of Americans who fought or who were activated on the home front in an all-out war. This generation's wars were different, fought by relatively few service members, all of them volunteers, while the home front paid gradually less attention. It's time to pay attention again. And it's time to recognize that this era's veterans have a chance to be our nation's "catalyst generation"—people whose patriotism and effectiveness, honed and proven, can now spark in all of us a renewed spirit of citizen responsibility and power. Let's give them that chance. With commitment and understanding, let's help our veterans help America once again.

Mr. Schultz is the chairman and CEO of Starbucks.

Source: <http://online.wsj.com>

Skilled Workers

■ **Continued from page 3**

One possible replacement is Michael Swanson. He's an apprentice electrician and currently working a summer job rewiring the University of Wyoming's engineering building. Swanson actually studied engineering at college for a year, but he says it was because he felt like he had to.

"They almost made it seem like you either go to college or you amount to nothing," Swanson says. "Coming from teachers, from parents, from other kids. It just — pretty much you either go to school or you end up working at McDonald's."

Swanson says being an electrician is really satisfying, both intellectually and financially.

"I can take time off when I need," he says. "I don't have to work overtime without being paid like I would with a salaried job like an engineer."

And Swanson says as an apprentice he's making \$26 an hour and he's saving up to buy a house soon.

But a lot more young people like Swanson are needed in the near future to meet demand in Wyoming, and all around the U.S.

Swanson says that when he started his apprenticeship program it could hold 60 students, but 20 enrolled — and only 12 graduated.

The Associated Builders and Contractors estimates the construction industry is facing a shortage of almost 2 million skilled workers by the end of the decade.

Source: © 2014 NPR

Female Small Business Owners

■ **Continued from page 15**

- o 44 percent of male small business owners are focused on E-commerce
- o More female small business owners (65 percent) are focused on social media platforms versus males (53 percent).
- o Male and female small business owners break even when it comes to mobile payments use (45 percent).

"The results of our survey show a strong small business climate that is primed for continued expansion by utilizing new and innovative ways to increase customer engagement," said Laura Miller, President of Ink by Chase. "The adoption of new technology and abilities of small business owners to remain nimble while focused on expansion are crucial for this critical portion of the U.S. economy."

"The majority of our NAWBO members are small business owners themselves so we know first-hand that when small business owners are equipped with the tools they need to grow and expand their businesses, they do so and the results have a positive ripple effect throughout our economy," said Darla Beggs, NAWBO National Board Chair. "These survey results demonstrate some different approaches men and women may bring to their businesses as they strive toward the same goal of growing their businesses and growing our economy. It is our hope that highlighting these variances will lead to an improved business environment for women business owners."

Female small business owners are more likely than their male counterparts to find work life balance challenging

- Half (54 percent) of female small business owners say time management / delegating work to achieve

better work-life balance is most challenging when it comes to running their small business compared to 45 percent of male small business owners.

- Male small business owners found complying with tax and government regulation a bigger challenge than female small business owners — 41 percent vs. 34 percent.

Personal experiences and peer relationships help shape small business owners

- A majority of small business owners (89 percent) say their personal relationships influence the way they run their business and nearly seven in ten (67 percent) admit to being influenced by their peers.

- o In fact, small business owners reflect on past experiences working for other companies (68 percent) and gut instincts (55 percent) when it comes to running their business.

- o However, they are also influenced by mentors in the field (51 percent) and other small business owners (53 percent).

- o Maybe not so surprising, female small business owners are more likely than male small business owners to say their personal experience running a household influences the way they do business (42 percent vs. 25 percent).

Ink from Chase is a portfolio of business cards offering robust, flexible payment solutions and resources to meet the unique needs of small business owners, from spending habits to cash flow needs to rewards. This business card portfolio includes the Ink Bold, Ink Plus and Ink Cash cards. Cardholders receive access to Jot SM, a free mobile application and online tool designed to meet the needs of small business owners who are often on the go. Jot saves small business owners time in the back office by enabling

them to easily track, categorize and organize business expenses — including actual receipts — in real-time from their iPhone® and Android™ mobile devices.

About the Survey

The phone survey was fielded by Braun Research from July 9 — July 25, 2014. The survey reached 1,001 small business owners nationally (520 women, 481 men) with one to 99 employees. The survey has a margin of error of +/-3.1%.

About Chase

Chase is the U.S. consumer and commercial banking business of JPMorgan Chase & Co. (NYSE: JPM), a leading global financial services firm with assets of \$2.5 trillion and operations worldwide. Chase serves nearly half of America's households with a broad range of financial services, including personal banking, small business lending, mortgages, credit cards, auto financing and investment advice. Customers can choose how and where they want to bank: 5,600 branches, 20,000 ATMs, online, mobile and by phone. For more information, go to www.chase.com.

About NAWBO

Founded in 1975, the National Association of Women Business Owners (NAWBO) is the unified voice of America's more than 9.1 million women-owned businesses representing the fastest growing segment of the economy. NAWBO is the only dues-based organization representing the interests of all women entrepreneurs across all industries. NAWBO develops programs that help women entrepreneurs navigate through the various stages of their business growth.

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